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SilverRail partners with Fareportal to power rail search on CheapOair

API integration allows customers to compare Amtrak rail routes to flights on CheapOair

NEW YORK, October 26, 2016: <u>SilverRail</u>, the technology company powering global rail with its next generation retailing and distribution platform, has partnered with Fareportal, a high-tech, high-touch travel company powering the next generation of travel. This new partnership will expand Fareportal's offering to travellers in the US by incorporating rail options alongside flights for the first time.

With the simple integration of SilverRail's API, travelers can now compare and book Amtrak rail tickets online via CheapOair, a subsidiary of Fareportal. For the first time ever, CheapOair customers can find the most convenient and affordable travel options based on their origin and destination with one easy search on one website. Currently, customers can compare and book Amtrak rail tickets on the following routes:

- New York, NY and Boston, MA
- New York, NY and Washington, D.C.
- New York, NY and Buffalo, NY
- New York, NY and Providence, RI
- New York, NY and Albany, NY
- New York, NY and Philadelphia, PA
- Boston, MA and Washington, D.C.
- Seattle, WA and Portland, OR

"Fareportal is the 10th largest global travel company according to <u>Travel Weekly's 2016 Power List</u> and with their brand CheapOair they will be amongst the first leisure online booking platform to offer Amtrak tickets alongside airfare results," said Cameron Jones, Chief Commercial Officer at SilverRail. "We are excited to support Fareportal as they expand and enhance their offering to customers. This partnership helps raise the profile of rail in the US and provides Amtrak a new marketing channel to attract new customers that might have otherwise flown."

Werner Kunz, Chief Operating Officer at Fareportal said "Rail carries as many passengers as air between some of the major US cities like Boston and New York, and so it's a natural fit for us to offer rail options alongside air, allowing customers to comparison shop with one search on CheapOair.com".

About Fareportal (https://www.fareportal.com)

Fareportal is a high-tech, high-touch Travel Company that powers the next generation travel concierge service. Utilising its innovative technology and company owned and operated global contact center, Fareportal has built strong industry partnerships providing access to over 450 airlines, 150,000 hotels, and hundreds of car rental companies that serve millions of customers every year. With a portfolio of consumer travel brands, including CheapOair and OneTravel, Fareportal's airline partners can benefit from access to a broad customer base that books high-yield international travel and add-on ancillaries.

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About SilverRail Technologies (www.silverrailtech.com)

SilverRail is powering global rail with its next generation retailing and distribution platform.

SilverRail's proprietary technology offers a simple and common digital infrastructure for rail. Our product suite spans the rail e-commerce customer experience: journey planning, inventory management, scheduling, pricing, booking, payment, ticketing, reporting and administration.

The SilverCore API is the world's first unified platform for global rail, it connects the carrier content and retailing to any distribution partner, on or offline.

- SilverRail is currently processing over 1 billion online rail searches per year.
- Over 35 providers and carriers are connected via the company's 'SilverCore'.
- More than 25 million bookings are made on SilverRail's various systems each year.
- SilverRail is currently serving over 1,500 corporate customers worldwide.

SilverRail was founded in 2009 by Aaron Gowell and Will Phillipson, is headquartered in London, but also has offices in Boston, Stockholm and Brisbane.